# COUNTY OF CUYAHOGA, OHIO OFFICE OF PROCUREMENT AND DIVERSITY

#### DIVERSE BUSINESS ENTERPRISE PROGRAM

#### Ordinance Number 02016-0005

The SBE program is hereby expanded to allow OPD to set aspirational MBE/WBEs subcontractor participation goals for every RFB, RFP and RFQs issue by the County based upon available information including, but not limited to, the disparity study.

#### GOOD FAITH EFFORTS



## AGGRESIVE "GOOD FAITH EFFORT"

Aggressive "Good Faith Efforts" to include DIVs in the procurement process are <u>required</u> of all Participants and should be the regular and customary solicitation process of contact with potential subcontractors and/or vendors.

## PROCESS

- Written Notice to SBE/MBE/WBEs
  - Participant shall deliver written or electronic notice to potential DIVs.
- Evaluation of Good Faith Effort
  - OPD will determine weather the Participant has made reasonable good faith efforts to obtain SBE/MBE/WBE participation.
- Required Documentation
  - Participant shall keep detailed records of all correspondence and responses
- Good Faith Effort Certification
  - Participant must submit a complete Good Faith Certification (DIV-3 form)
- OPD's determination
  - In light of information submitted, OPD will inform Participants with details of evaluation's results.

### Written Notice to DIVs

#### Participant shall:

- Deliver written or electronic notice to potential DIVs.
  - Notice contents:
    - Sufficient information about:
      - Plans
      - Specifications
      - Relevant terms and conditions of solicitation.
        - Should include information about the work which will be subcontracted or the goods which will be <u>obtained from</u> <u>subcontractors and suppliers;</u>
    - Contact Person
      - knowledgeable of the project scope documents, within the Participant's office, to answer questions about the conditions of the contract;
    - Information as to the Participant's bonding requirements
    - The dead line for price quotations.

### **Evaluation of Good Faith Effort**

- OPD will determine Good Faith Efforts results based on:
  - Participant has reasonable good faith efforts as part of its bid proposal.
  - Evaluation of not only the different kind of efforts, but also the quantity and intensity of those efforts.
  - Completed Good Faith Effort Certification (DIV-3, pages, found in the attached DIV Vendor's Manual)

#### **Required Documentation**

To demonstrate good faith efforts, participant shall keep:

- Detailed records of all:
  - Correspondence and responses thereto
  - Logs of all telephone calls made and received regarding the project or contract,
  - Confirmation receipt for fax transmissions
  - Receipts from registered or certified mail
  - Copies of advertisements in publications and other media
  - Other relevant papers required by this Program.

## Good Faith Effort Certification

- Participant must submit a completed Good faith Certification (DIV-3, found in the attached DIV Vendors' Manual)
  - ONLY if the DIV participation Goal is not met.
- Additional documentation demonstrating good faith effort must accompany the checklist
- The completed document must contain an original signature, notarizations, and date of signature.

## **OPD's Determination**

• Based on information received, OPD will prepare and submit letter to Participant with details of evaluation's results.